

Project Developer (Renewable Energy)

Company: Nova Innovation

Location: Edinburgh, UK

If you would like to apply, please email your CV **with a tailored covering letter** to applications@novainnovation.com, stating why you think you would be suited to this position. For the Subject field in your email, please use: “**Job application: 22006 Project Developer**”.

Summary

Nova Innovation is recruiting for a Project Developer in Marine Energy to join our talented and energetic team working at the forefront of the marine energy industry.

The role

The ideal candidate will have experience in front end project development, project financing negotiation, and bringing sites to financial close.

Responsibilities

Responsibilities will be tailored to match the experience of the successful candidate with the best fit within the team. These will include:

- Identifying sites within targeted geographical markets
- Building relationships with clients and stakeholders
- Developing business cases for site projects
- Using project financial models to appraise commercial attractiveness of sites
- Negotiating and closing deals
- Assisting in setting up Special Purpose Vehicle (SPV) companies for new projects
- Identifying and tracking risks and opportunities associated with projects
- Planning and organising all activities required for a successful FID (Financial Investment Decision)
- Working alongside Nova’s wider team to deliver projects that meet challenging cost and timescale constraints
- Other duties required by the business

Attributes

We are looking for applicants with the following experience and essential attributes:

- Experience of renewable energy front end development process in solar, tidal or wind
- Ability to develop and maintain strong relationships with clients and stakeholders
- Commercial experience with a strong ability to negotiate and close deals
- Positive and friendly personality, with a ‘can-do’ attitude
- Track record of management of stakeholders, suppliers and external contractors
- Able to work flexibly and communicate well within a small, cross-discipline team
- Self-motivated and capable of meeting deadlines
- Excellent presenter with strong writing skills
- Willingness to travel across the UK and internationally
- A relevant degree, or equivalent experience

Examples of other beneficial experience include:

- Sales or Marketing experience
- Extensive network of business contacts
- Familiarity with the UN's sustainable development goals and the push towards net-zero

Background to Nova Innovation

Nova Innovation is a world-leading tidal energy company delivering a proven technology with global potential. We design, build, and operate tidal energy turbines and have offices in Scotland, Ireland, Wales, Canada, and Belgium.

Nova has a strong track record for growth and delivery, including deploying the world's first offshore tidal array in Shetland, Scotland in 2016; successfully building the world's first baseload tidal power station in partnership with Tesla in 2018; and winning our first international projects in Canada in 2020.

With a full order book, Nova is looking for a Project Developer to help drive the continued development of Nova's technology and scale-up of the business.

Conditions, remuneration and benefits

The position can either be part-time or full time depending on the candidate and/or level of experience.

Competitive salary is negotiable depending on experience. We also offer a pension scheme with an employer matching contribution up to maximum of 5% of salary.

Annual holidays are 25 days per annum plus 8 public holidays (with a pro rata adjustment for part-time roles).