



Project Developer – Renewable Energy (Edinburgh)

Company: Nova Innovation

Location: Edinburgh, UK

If you would like to apply, please email your CV with a **tailored covering letter** to applications@novainnovation.com explaining why you think you would be suited to this position, your reasons for applying and other pertinent information e.g. available start date, relocation/visa status.

Applications without a covering letter will not be read.

For the Subject field in your email, please use: **Job application: 22013 Project Developer**

Summary

Nova Innovation is recruiting for a Project Developer in Renewable Energy to join our talented and energetic team working at the forefront of the floating solar and tidal energy industry.

The Role

The ideal candidate will have experience in front end renewable energy project development, project financing, negotiation, closing deals and bringing sites to financial close.

Responsibilities

Responsibilities will include:

- Identifying commercial sites within targeted geographical markets
- Planning the management and delivery of projects at all stages of development from site evaluation through to pre-construction and successful FID
- Ranking opportunities, developing project business cases and picking winners
- Building relationships with clients and stakeholders - negotiating and closing deals
- Identifying and tracking risks and opportunities associated with projects
- Working alongside Nova's wider team to deliver projects that meet budgets and timescales
- Reporting on project progress at internal and external meetings
- Other duties required by the business

Attributes & Experience

We are looking for applicants with the following experience and essential attributes:

- Experience of renewable energy front end development in solar, tidal or wind
- Ability to develop and maintain strong relationships with clients and stakeholders
- Commercial experience with a strong ability to negotiate and close deals
- Positive and friendly personality, with a 'can-do' attitude
- Track record of managing stakeholders, suppliers and external contractors
- Able to work flexibly and communicate well within a small, cross-discipline team
- Self-motivated and capable of meeting deadlines



- Excellent presenter with strong writing skills
- Willingness to travel across the UK and internationally
- A full driving licence
- A relevant degree, or equivalent experience

Beneficial additional attributes and experience could include:

- Extensive network of business contacts
- An instinct to make things better
- A determination to deliver success

Background to Nova Innovation

Nova Innovation is a world-leading marine energy company delivering proven marine energy technology with global potential. We design, build, and operate marine energy projects and have offices in Scotland, Ireland and Canada.

Nova has a strong track record for growth and delivery, including deploying the world's first offshore tidal array in Shetland, Scotland in 2016; successfully building the world's first baseload tidal power station in partnership with Tesla in 2018; and is now delivering projects in France, Canada and Indonesia.

With a full order book in tidal energy and a move into broader marine energy projects, Nova is looking for a Project Developer to join the team and drive the growth of our company.

Conditions, remuneration and benefits

The position is full-time, with some flexibility for a candidate with strong levels of experience.

Competitive salary £35 – £50k, options and package, including pension, health care and other company benefits.

Annual holidays are 25 days per annum plus 8 public holidays (with a pro rata adjustment for part-time roles).

Nova values an inclusive and diverse team and will always try to make a role work for a promising candidate. If you would like to discuss this role, including any adjustments you may require please get in touch via the email above.

We look forward to hearing from you.